

AEWSolutions

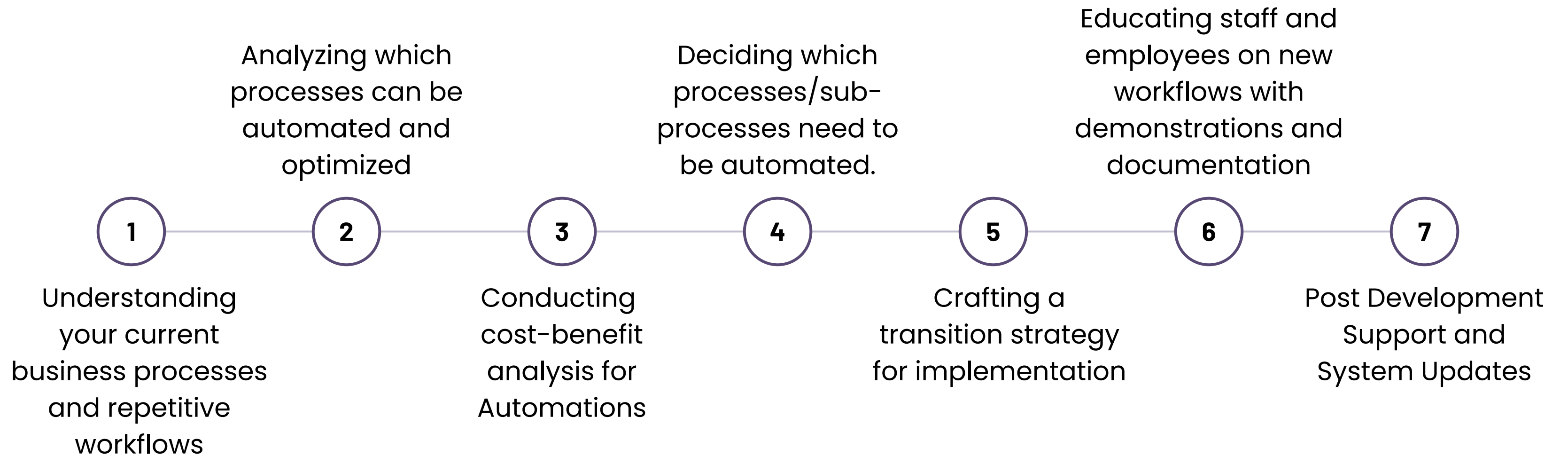
AEW Solutions is a technology-driven company dedicated to helping businesses streamline their sales, marketing, operations, and customer service processes through automation and smart outreach solutions. We specialize in lead generation, CRM automation, operations automation, and customer service automation. We build customized automations based on the client's business processes for a smooth transition.

SERVICES WE PROVIDE

1. Lead Generation and B2B Outreach
 2. Customized AI Agents for Business Process Automation
 3. CRM Automations
 4. Operations Automation
 5. Team Management Digitization
 6. Inventory & Warehouse Optimization
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OUR WORKFLOW



DETAILED SERVICES BREAKDOWN

1. Lead Generation and B2B Outreach

- Find out businesses that fit your Ideal Customer Profile (ICP).
- Identify key decision-makers with their contact details within target organizations.
- Launch strategic, multi-channel bulk outreach campaigns (email, WhatsApp, SMS, and more) designed to build awareness and get sales calls.

2. CRM Automations

A custom Google Workspace CRM system designed to simplify your day-to-day operations. Here's how we'll streamline your workflow:

- **Centralized dashboard:** Filter leads, track interactions, manage relationships, and get daily reports for Sales Progress.
- **Email-integrated CRM tools:** Built-in features in Gmail to organize client communication seamlessly
- **Automated Regular and Personalized Client Engagements:** Send personalized birthday wishes, newsletters, order updates, and tracking details automatically
- **Automatic Document Generator:** Build Quotations, Statements of Work (SoW), and contracts from a template with a single click.
- Smart meeting scheduling like Calendly.

DETAILED SERVICES BREAKDOWN

3. Operations Automation

Operational workflows with integrated automation systems designed to optimize visibility, accuracy, and productivity across your organization. Our solution includes:

- **Operational Visibility & Tracking**

- **Unified Operations Dashboard:** Gain real-time oversight of internal processes, team progress, and order fulfillment metrics.
- **Order Lifecycle Management:** Track client orders end-to-end, with automated status updates and CRM-integrated communication to ensure transparency.

- **Client & Financial Automation**

- **Proactive Customer Engagement:** Automate feedback collection, support ticket resolution, and personalize client follow-ups.
- **Billing & Invoice Precision:** Generate error-free invoices, track pending payments, and automate payment reminders to maintain cash flow integrity.

DETAILED SERVICES BREAKDOWN

4. Team Management

Project & Task Coordination

- End-to-End Project Management: Plan, and monitor projects through centralized workflows, ensuring alignment with deadlines and objectives.
- Automated Task Assignment: Delegate responsibilities with precision, supported by calendar integrations and mobile notifications for real-time team coordination.

Performance Optimization

- Real-Time Progress Tracking: Monitor task completion, identify bottlenecks, and maintain visibility into individual and team contributions.
- Data-Driven Performance Analytics: Measure productivity trends, track KPIs, and generate insights to refine workflows and recognize high performers.

5. Inventory & Warehouse Optimization

- Comprehensive Inventory Management: Automate inward/outward stock tracking, inter-warehouse transfers, and dynamic stock-level reporting.
- Digital Gatepass Systems: streamline material movement approvals with automated documentation and audit trails.
- Inventory Management, Inward/Outward/Transfer Receipt, Warehouse Management, Stock Report

OUR EXPERTISE AND SKILLS

WEB AUTOMATION

B2B OUTREACH

**AGENTIC AI
IMPLEMENTATION**

**GOOGLE WORKSPACE
AUTOMATION**

LLM INTEGRATION

API INTEGRATION

WHY CHOOSE US?

1. Easy Transition and easy-to-adapt solutions.
 2. Low Recurring Costs
 3. High Efficiency
 4. Consistent workflows
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Thank You

